



AWERY  
AVIATION SOFTWARE

# THE FUTURE OF AVIATION SOFTWARE

Aviation Trip Support

# Trusted by Industry Leaders

Awery is an aviation software development company and IT service provider.

Supported by 85 experienced employees and serving 130+ clients globally.

130+



# Unified control center for your business

Provides all the required  
**tools, reminders,  
templates, and reports** in  
one place.

Integrates business, and  
financial operations.

Covers the entire workflow

## The main modules



AVIATION SERVICES  
MANAGEMENT



AVIATION SERVICES  
CUSTOMER PORTAL



FLIGHT  
OPERATIONS



FUEL PRICING  
MANAGEMENT



INFO & RATES  
DATABASE



CRM



ACCOUNTING  
& FINANCE

## Additional modules and tools



HUMAN  
RESOURCES



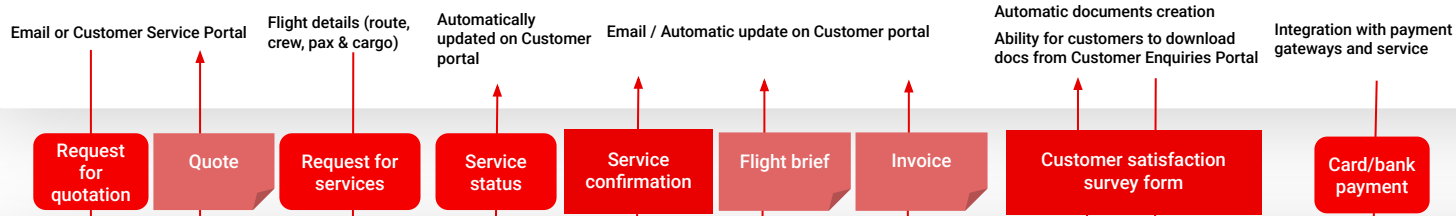
CHARTER  
QUOTES



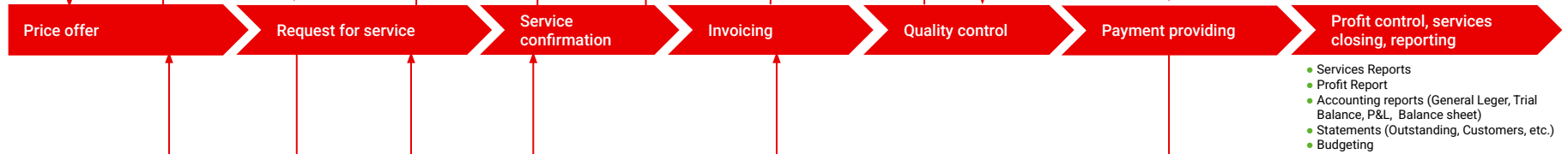
CUSTOMER  
CHARTER PORTAL

# How does Awery ERP automates Trip Support workflow?

## Customer



## Awery ERP



## Supplier



# CRM

## Clients management

- service preferences;
- list of passengers, crew, planes;
- services history;
- related documents and rates;
- activities (calls, meetings, etc.)

## Suppliers management

- capabilities (services & equipment);
- priority management.

The screenshot displays the ARAMEX CRM interface, divided into several sections:

- Customer Profile (ARAMEX):** Shows details for a customer named ARAMEX, including booking type, date on board (01/Apr/2020), source (Direct Mail), registered company name (ARAMEX EMIRATES (L.L.C.)), principal owner name, preferred bank, status (Active), and payment type (WIRE TRANSFER). It also lists marketing status, hash key, and various codes (LTR, TONN, USG, Agent IATA, IATA CASS, Non-IATA).
- Supplier Profile (Capability #22):** Shows details for a supplier named Test Supplier, United Arab. It includes vendor type, request from (Disbursement Fees), and various fees (Supervisor Fees, Cancellation Fees, Pricing comments). It also has a section for service types and equipment.
- Service types and equipment:** Lists various services and equipment options with checkboxes. Under "FUEL GROUP", "Refueling on arrival" and "Refueling on departure" are checked. Other options include Extra Charges, FIC, FIC\_OVF, FLIGHT PLAN, ATC FILING, ATC FILING&WX, FULL CPPL PACKAGE, TEST PLAN, WX/NOTAMs, Defueling, Delivery airport fees, Fueling Fees, Minimum uplift fee, and Stock fee. Under "Service equipment", options include A/C DOOR OPENING, A/C HEATER, A/C MOVEMENTS, A/C STEP, ACU, AILERONS (UPPER/LOWER SURFACE), AIRCRAFT SECURITY, AIRCRAFT TUGS, AIRWAY/BIL PREPARATION, AMBULIFT, ANTI-ICING UNITS, ASU, BAGGAGE BELTS, BAGGAGE CART, BAGGAGE STORAGE, BAGGAGE TRACTOR, and BAGGAGE WEIGHING (BULK, ILD).
- Contractors:** A section with tabs for Clients, Activities & Tasks, and Messaging. It lists various contractor categories like Customers, My Customers, Other Customers, Contacts, Customer Preferences, Customer Documents, and Customer Activities.
- Suppliers:** A section listing various supplier categories such as Other Suppliers, Fuel Suppliers, Comm. J. Operators, Capabilities, Airport Suppliers, Cargo operators, Suppliers Documents, Hotels, Agents, and CAA Authorities.

# Services, Tariffs, and Rates management

- Product line creation and management;
- Tariffs allocation and customization;
- Both- buying and sales rates set up;
- Linking services to Accounting entities to create a proper P&L;
- Reports and rate sheets.

From Date	Vendor	Type	Subtype	Airport	Country	Type	ACTY
13/Jun/2023					Oman	OVF	
01/Dec/2023		VIP		Dubai Internat...	United Arab E...	OVF	

Type	Revision time	Reminder time	Alert Time (h)
VIP lounge ARR	0	48	0
VIP lounge DEP	0	48	0
Water Service	0	48	0
Hotel Accommodation	0	48	0
Administration fee	0	48	0
Catering for crew - arranged from H...	0	48	0
Catering for passengers - arranged f...	0	48	0
Catering for pax&crew - arranged fro...	0	48	0
Credit card payment fee	0	48	0
Hotel Accommodation Double	0	48	0
Hotel Accommodation Single	0	48	0
Jeppesen Charts	0	48	0
Landing&Airport Fees	0	48	0
LND	0	48	0
Admin fees on navigation LND	0	48	0
CAA application fee LND	0	48	0
Navigation LND	0	48	0
Royalties	0	48	0
LND - Revision	0	48	0
CAA application fee OVF	0	48	0
LND BLOCK	0	48	0
LND BLOCK MIL	0	48	0
LND DG	0	48	0
LND DIPL	0	48	0

# Requests & Services management

- Services allocation to airports;
- Automatic rates allocation;
- Request to a supplier in 1 click;
- Service revisions control;
- Profit control.

The screenshot displays the Awery software interface, which is used for managing flight requests and services. The interface is divided into several sections:

- Flight Database:** Shows a list of flights with columns for Flight ID, AC Type, Bulk ACFT Type, Flight Status, Reg No, Bulk Reg. No., and Flight Date. Example flights include AA1223 (FRA), AA1224 (DXB), AA1225 (DEL), and SHJ.
- Service Allocation:** A table showing service details for a specific flight. Columns include Status (Original, Revised), Service Type (FUEL GROUP, GROUND HANDLING, OVF), Country (DE, OM), and Supplier (ACME Airlines, ABC, CAA Oman). A 'New Services' button is visible.
- Service Details Form:** A form for creating or editing a service. Fields include Type (FUEL GROUP), Service No (F624007), Status (Confirmed), Urgency (URGENT), Quantity (1), Fuel Type (JET A1), and Client (ARAMEX, United Arab Emirates).
- Service List Table:** A table listing services with columns for Status, Credit Appro., Service Type, Customer, ETA, and ETD. Services include ASU, GROUND HANDLING, Transportation, Catering, and FUEL GROUP.
- Pricing and Profit Section:** Shows a table for pricing with columns for Type, Sub Type, WP, Country, Qty, Unit, Price, Sum, and Cur. Services include GROUND HANDLING, FUEL GROUP, and OVF.
- Summary and Reports:** A section showing a total profit of 8,615.80 USD and a settlement of 31,699.06 AED. It includes buttons for 'Update', 'Delete', and 'Confirm Pricing'.

# Interaction with Clients

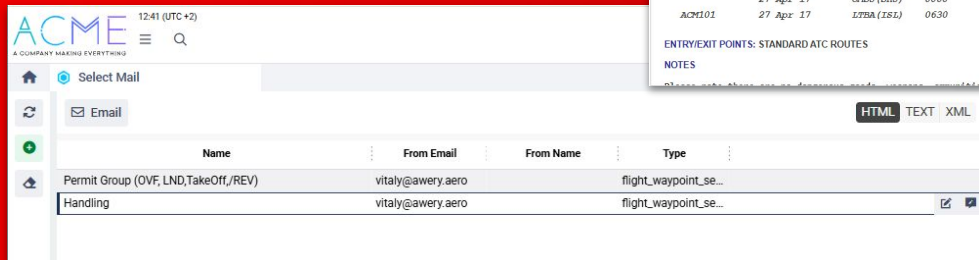
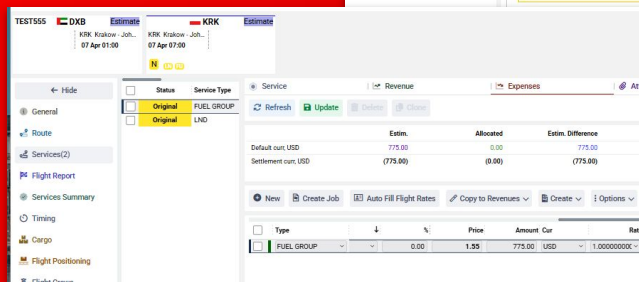
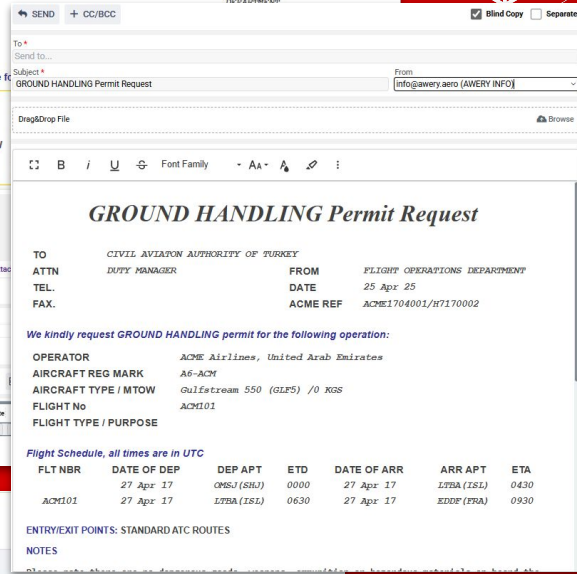
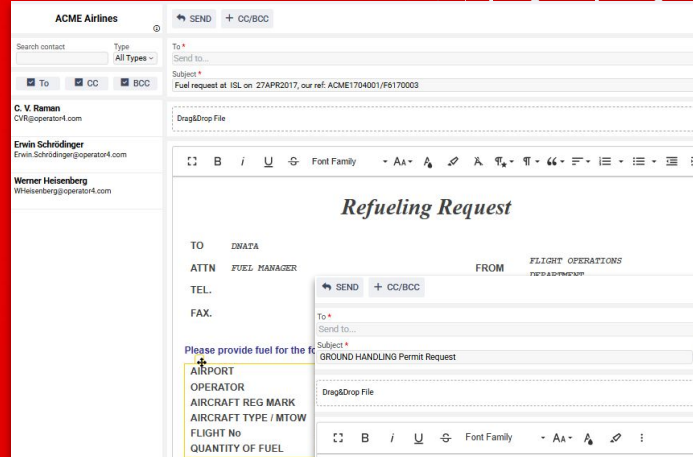
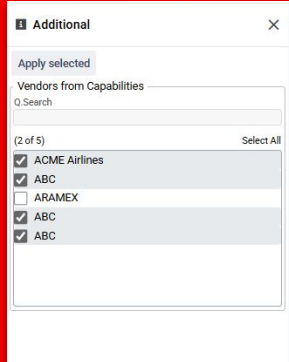
- Dedicated web-space for your clients;
- Information about existing service enquiries;
- Rates;
- Access to all the documents- Invoice, Trip Brief, Confirmations;
- Flexible notification possibilities.

The screenshot displays the AWERY web interface. On the left is a navigation menu with categories: FLIGHTS (Ongoing Trips, Completed Trips), DIRECTORY (Fleet, Pilots, Fuel Rates), BILLING (Pending Invoices), NOTIFICATIONS (Trips), CARGO QUOTES (Pieces Parser), MANAGEMENT (Users, Customers), and PROFILE (Company Info, Documents, Settings). The main content area shows flight details for ACME2407001, including tail number (4K-SW888), call sign (AA1222312-AA1224), flight type (COMMERCIAL SCHEDULED - CARGO), AC type (B747-400F), and dates (25 Jul 2024). It also shows a route from EDDF to VIDP via OMDB. Below this, there are sections for 'PERMITS' (Oman OVF OF240004/A 334 Confirmed) and 'OTHER SERVICES' (FRA/EDDF FUEL GROUP F6240007 423423 Confirmed, FRA/EDDF GROUND HANDLING H7240005 42342 Confirmed, DXB/OMDB FUEL GROUP F6240008 3242343 Confirmed). A search bar and filters are visible at the top.

This screenshot shows the 'Fleet 4K-SW008' page. It features a table with columns: AC.TYPE, MTOW, CAPACITY, OWNERSHIP, OPS, SEATS, BASE, and COUNTRY OF REG. The entry for B747-400F shows 0 MTOW, 0 capacity, 0 OPS, 584 seats, base at UB88 Azerbaijan, and a note 'Left 584 day(s)'. Below the table is a 'Documents list' section with columns: DOCUMENT, NO., ISSUED BY, COUNTRY, NOTE, ISSUED, EXPIRES, VALID, LEFT. One document is listed: 'Airworthiness Certificate' (NO. p90391543highresthe-new-bmw-8-series01.jpg, ISSUED 30 Nov 2026, VALID, LEFT 584). A '+ ADD NEW' button is present. On the right, there is a 'FUEL CONFIRMATION' document preview with fields for ATTN (ARAMEX EMIRATES (L.L.C.)), DATE (25 Apr 2025), FROM, and other details. It also includes a table for 'OPERATOR' (Fly Dubai Operator) and 'SCHEDULE DETAILS' (LOCATION, ETD, AIRCRAFT ON GROUND, ARR. DATE, ETD, DEP. DATE, DESTINATION). The bottom right corner shows 'Page 1 of 2'.

# Interaction with Suppliers

- Email templates for each service group;
- Sending updates and revision requests in 2 clicks;
- Purchase invoices creation and auto-allocation to a service and flight.





# Dashboards & Reporting

- Set of dashboards for KPIs tracking;
- More than 30 reports for services, flights.

The screenshot displays the AWERY software interface, which is designed for tracking Key Performance Indicators (KPIs) and generating reports for services and flights. The interface is divided into several sections:

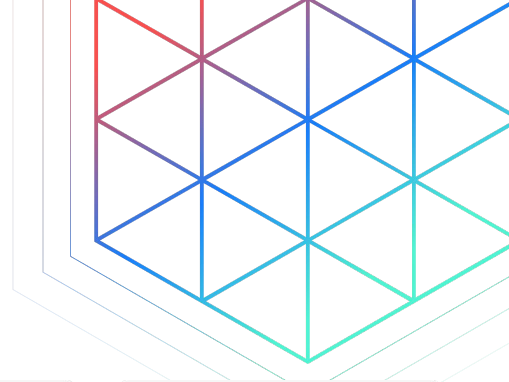
- Top Navigation:** A search menu and a row of dashboard tiles for Profit & Loss, Flight Time, Cash/Bank Position, Accounts Receivable, Accounts Payable, Cargo Operational Summary, and Enquiry Notification.
- Profit & Loss Report:** A table showing financial data from April 2020 to October 2021.
 

Type	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	Sep-2020	Oct-21
REVENUE	31,520.00	0.00	96,000.00	0.00	17,258.00	3,627.50	0
DIRECT EXPENSES	50,000.00	0.00	2,250.00	0.00	0.00	100.00	0
ADMIN EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0
PROFIT	-18,480.00	0.00	93,750.00	0.00	17,258.00	3,527.50	0
- Accounts Payable Summary:** A table showing payment status by amount ranges.
 

Summary	0-15	15-30	30-60	60-90	90-120	Over 120	TOTAL
0.00%	0.00	0.00	0.00	0.00	0.00	4,088,531.28	4,088,531.28
- TOP 10 ACCOUNTS PAYABLE:** A list of suppliers, including FUEL ACME Sup, 4th Supplier, ABC, Z-AVIATION SER, Antonov Airlines, and AEROTRANSCAI.
- Flight Services Status:** A detailed table of flight operations.
 

Status	Service No.	Service Type	Supplier	Airport/Country	Country	Ref.No	Customers	Flight ID	Departure date	Reg.No	Type	f.Status	Flight.No	Office	Closing date
N	H725902	ASU	DXB - ISL	United Arab Emirates	Germany	ARAFEX	ACME200602	24-Aug-2024 03:30	01:00	9HJLXX	Global Express	ISLJUN	TEST17	ACME	
N	H725903	GROUND HANDLING	ABC	DXB/SCHDG Doha	United Arab Emirates	ARAFEX	ACME241200	22-Mar-2024 01:00	01:00	9HJLXX	Global Express	ISLJUN	TEST77	ACME	
N	H724010	GROUND HANDLING	AIR ARABIA	DXB - FRA	Germany	ARAFEX	ACMF241700	30-Dec-2024 01:00	01:00	AS-ACM	Global Express 550	ISLJUN	AS1343	ACMF	
R	H724009A	Transportation	AIR ARABIA	FRA - DXB	Germany	ARAFEX	ACMF241700	30-Dec-2024 01:00	01:00	AS-ACM	Global Express 550	ISLJUN	AS1343	ACMF	
N	H724008	Catering	Master Adu	DXB/SCHDG Doha	United Arab Emirates	ARAFEX	ACME241200	30-Dec-2024 08:55	08:55	ER-BAM	8747-400F	ISLJUN	AS121/AS121	ACME	
N	H724007	Transportation	AIR ARABIA	DXB/SCHDG Doha	United Arab Emirates	ARAFEX	ACMF241700	30-Dec-2024 08:55	08:55	ER-BAM	8747-400F	ISLJUN	AS121/AS121	ACMF	
N	H724006	GROUND HANDLING	Master Adu	DXB/SCHDG Doha	United Arab Emirates	ARAFEX	ACME241200	30-Dec-2024 08:55	08:55	ER-BAM	8747-400F	ISLJUN	AS121/AS121	ACME	
R	0F24004A	OVF	CAA Oman	DXB - DXB - OMR	Oman	ARAFEX	ACMF240700	25-Jul-2024 01:00	01:00	4K-SWB88	8747-400F	ISLJUN	AB122310	ACMF	
R	0F24008	FUEL GROUP	Traf Supplier	DXB/SCHDG Doha	United Arab Emirates	ARAFEX	ACME240700	25-Jul-2024 08:55	08:55	4K-SWB88	8747-400F	ISLJUN	AB1224/AB122312	ACME	
- Reports Section:** A sidebar menu listing various reports such as Schedule, Aircrafts Report, Expenses Report, Confirmed Provision, and With zero entry. It also includes a search bar for Reports and a list of report items with checkboxes for selection.
- Reports & Mails:** A pop-up window for generating and sending reports. It includes fields for Service Type (From: DXB, To: KRK), Language, and checkboxes for report components like Weather, Crew List, Notes, Check List, Generate by Sector, Canceled Sectors, Split Pages, and Flight Report. It also has options for Flight Brief, Handling Brief, Cover Page, Job Order Summary, and Send to crew.

# Key Advantages of Choosing Our Software



## Financial Gains

Reduce costs, boost revenue, and improve overall profitability.



## Operational Efficiency

Streamline processes through automation, increasing speed and productivity.



## Customer Experience

Deliver better service, enhance satisfaction, and build lasting relationships.



## Competitive Edge

Stand out in the market with innovation, scalability, and smarter solutions.



## Compliance & Risk Management

Ensure regulatory compliance, protect data, and minimize operational risks.



# How we deliver for you



## Project Kick-off

Your journey begins with a focused team of specialists assigned to your project, ensuring personalized support and seamless communication from day one.

## Solid Project Plan with Timeline

We create a detailed project roadmap with clear milestones and timelines, giving you full visibility and confidence in the delivery process.

## Change Management Support

We help your team adapt smoothly, offering guidance, training, and resources to ensure successful adoption and minimal disruption.

## System Discovery & Analysis Guided

Our team works closely with you to understand your current systems, workflows, and needs — laying the groundwork for a tailored solution that fits your business.

## Stages of Project Defined

Every phase is mapped out — from initial setup to full deployment — so you know what to expect at each step and can track progress easily.

# Digital innovators that keep security in mind



## AWERY WINS FOURTH CONSECUTIVE HACKATHON WITH OPEN SOURCE ONE RECORD SERVER SOLUTION

Awery's open-source solution bridges traditional and modern data systems to enhance communication across the air cargo supply chain, supporting IATA's ONE Record standard.



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**THANK YOU!**