



AWERY  
AVIATION SOFTWARE

# THE FUTURE OF AVIATION SOFTWARE

SMARTER CARGO SMARTER DECISIONS

# Empowering Air Cargo with Awery

Awery is a global IT provider for the aviation sector, founded 15 years ago in Ukraine — a country with strong aviation roots. Today, we serve clients worldwide, combining deep industry expertise with advanced technology to deliver tailored solutions that boost efficiency and performance.

Our team includes aviation and air cargo professionals, supported by advisors from related industries and investors aligned with our strategy. This positions Awery to offer TAM Group a flexible Cargo Management Solution that meets current needs and can adapt as required. We also prioritize effective onboarding and change management, as we understand how important a smooth and successful implementation is for our clients



# Trusted by Industry Leaders

Awery is an aviation software development company and IT service provider.

Supported by 85 experienced employees and serving 130+ clients globally.



130+

# Awery's Cargo GSA / GSSA Clients



# Unified control center for your business

Provides all the required **tools, reminders, templates, and reports** in one place.

Integrates business, and financial operations.

Covers the entire workflow

## The main modules



## Additional modules and tools



# Awery System- a full Total Cargo Management solution

- Schedule & Capacity management
- AWB Stock Management
- Rates and Tariffs
- Quotation & Booking
- Cargo Management
- CRM
- Billing
- Track & Trace
- Cargo Handling
- ULD management
- Accounting & Finance
- Reporting

The screenshot displays the Awery software interface, a comprehensive Total Cargo Management solution. The interface is organized into several main sections:

- Flights:** Includes options for Flights, Trucks, and Map & Empty Legs, with sub-options like New Flight Wizard, Flights Schedules, and Flights Timeline View.
- Charter:** Features Broker Enquiries and Office Enquiries, with sub-options like My Enquiries and New Cargo Enquiry.
- Cargo:** Divided into Shipments and Shipments Stock & Rates, with sub-options like Shipments Database, New Shipment, and Shipments Profit.
- Cargo Handling:** Includes Cargo Warehouse and ULD Control.
- Contractors:** Features Clients, Activities & Tasks, Messaging, Suppliers, Suppliers types, and Operators, with sub-options like Customers, My activities, and E-Mail Tool.
- Accounting:** Includes Entries, Sales, Purchases, Bank, Cash, and Fixed Assets, with sub-options like Jobs List, Accounts Receivable, and Accounts Payable.

The interface is user-friendly, with a search bar at the top and a navigation menu on the right. The background features a decorative geometric pattern of overlapping lines in various colors.

# Schedule & Capacity management

- Flight & Schedule creation;
- Import schedules from 3rd party systems or from SSIM/CSV;
- Capacity set up (AC Type / Aircraft / Flight level);

ACME 17:21 (UTC+2)

Flights Timeline View

From date: 28/May/2025 To date: 11/Jun/2025 Call sign: Statuses: Flights Categories: Save changes (0)

May 28 Wed May 29 Thu

Without AC (00:00) 0

A9C-TXY (57:55) 5

A9C-TXZ (30:00) 4

Cancelled (00:00) 0

MEL/YMML - PER/YPPH

Open Flight Save Sector

Timing

Call sign: XLR111 Status: Planned

Reg No: A9C-TXY

Bulk Reg No.:

Route: From \* MEL, YMML, Melbourne/Tullamarine, Melbourne/Tullamarine, Australia

HOME Imports Schedules Import Schedule

Drag&Drop Schedule file (.SSIM, .CSV, .XLS) (Only one file can be uploaded)

Prefix Call Sign: Select Airline: Select office: Select Flight Type: uto

Prepared Data To be imported

Import

Schedule From Date (Start)	Schedule to Date (End)	Flight Number	Origin Airport	Dest Airport	Flight Frequency
<input type="checkbox"/>	2024-05-02	2024-02-24	2U161	CDG	ALG 1,6
<input type="checkbox"/>	2024-04-02	2024-02-25	2U162	CDG	ALG 7
<input type="checkbox"/>	2024-03-02	2024-02-26	2U163	CDG	ALG 1,6
<input type="checkbox"/>	2024-02-02	2024-02-29	2U164	CDG	ALG 4,5
<input type="checkbox"/>	2024-01-02	2024-02-15	2U165	CDG	ALG 4

ACME2408029 Cargo Details

Route: FRA-GYD-HKG-GYD Departure Date: 29 Aug 2024 01:00 Thu

Flight No: 5Y124/5Y124/5Y125 Operator: ACME AIRLINES

Bookings: 3 Inv.Bookings: 0 Pieces Qty: 483

Sector	Cargo, kg	Available	Capacity	Load	Offload
EDDF - UBBB	100,020.00	-10,020.00	90,000.00	100,020.00	-
UBBB - VHHH	100,020.00	11,980.00	112,000.00	0.00	-
VHHH - UBBB	100,020.00	-	-	0.00	100,020.00

Sector	Volume, cbm	Available	Capacity	Load	Offload
EDDF - UBBB	480.125	234.875	715.00	480.125	-
UBBB - VHHH	480.125	234.875	715.00	0.00	-
VHHH - UBBB	480.125	-	-	0.00	480.125

AWB No.	AWB status	Booking status	On-flight status
RQST-2408000	PLANNED	NN - Requesting \$	
RQST-2408000	PLANNED	NN - Requesting \$	
RQST-2408000	PLANNED	NN - Requesting \$	

# AWB Stock Management

- Own and intraline partners' AWB stocks creation;
- Clients stock creation and distribution;
- Reporting & tracking AWB stock from customer page

The screenshot displays the 'AWB Stock List' interface. At the top, there are search filters for AWB No., Company, Agent, and Commission type. Below this is a table listing various AWB stocks with columns for Company, Quantity, Calculated Quantity, Total used, Available, and End Sequence.

Company	Quantity	Calculated Quantity	Total used	Available	End Sequen...
ACME airline Offline	1830	1830	149	1684	9000010
Air Awery	310	310	110	201	1500100
Alpha ACME NZ	1256	1256	294	962	8772944
Beta ACME NZ	725	724	271	453	1000024
Friendly airline	20	20	3	17	1234587
LOT	103	103	1	102	300
Universal airline	410	410	136	277	3058901

On the right side, there is a detailed view for a selected stock (AWB No. 811-1111112). It includes fields for Stock Company, Code, and IATA check digit. Below this is a table showing the stock's history with columns for Stock No., Date, Range, Quantity, and Available.

Stock No	Date	Range	Quan...	Available	Available U
811-6661111	10 2025-03-11	11/Mar/2025 11:12	10	10	10
811-9000001	10 2025-01-28	28/Jan/2025 15:39	10	6	6
811-1111111	100 2024-11-01	01/Nov/2024 10:22	10	97	97
888-0300001	1000 2023-07-05	05/Jul/2023 14:39	1000	999	999
888-8000001	10 2023-06-12	12/Jun/2023 07:32	10	8	8
157-0050000	4 2022-07-04	04/Jul/2022 09:03	4	4	4
TES-0050000	5 2022-07-04	04/Jul/2022 08:58	5	5	5
888-0999999	10 2022-13-42	11/Apr/2022 13:42	10	5	5
888-0000125	888-0000221	09/Sep/2020 08:51	11	8	8
ZZZ-1111111	ZZZ-11111306	09/Sep/2020 10:32	20	5	5
980-1500005	980-15000996	03/Jun/2018 12:19	100	28	28
980-00504000	980-00504490	05/Apr/2018 07:54	50	18	18
980-00504000	980-00504991	07/Apr/2017 05:40	100	100	100
980-00503005	980-00503996	07/Apr/2017 05:40	100	100	100

Below the detailed view is a table for 'Available' stocks with columns for AWB No., Status, Year, Last editor, Last update, and Remarks.

AWB No	Status	Year	Last editor	Last update	Remarks
777-10000034	none	2025	phaedra	14/Feb/2025 11:14	test
777-10000045	none	2025	phaedra	14/Feb/2025 11:14	test
811-11111144	none	2024	denis.i	04/Dec/2024 12:00	
811-11111155	none	2024	denis.i	04/Dec/2024 12:00	
811-11111166	none	2024	denis.i	04/Dec/2024 12:00	
811-11111170	none	2024	denis.i	04/Dec/2024 12:00	
888-00011012	none	2023	01	17/Dec/2024 06:58	
888-00011023	none	2023	01	17/Dec/2024 06:58	
888-00011034	none	2023	01	17/Dec/2024 06:58	
888-00011045	none	2023	01	17/Dec/2024 06:58	
888-00011056	none	2023	01	17/Dec/2024 06:58	
888-00011060	none	2023	01	17/Dec/2024 06:58	
111-10000012	none	2022	friendly_exter...	30/Jan/2025 12:06	used for ARAA
111-10000034	none	2022	victoria	01/Apr/2022 07:35	
111-10000045	none	2022	victoria	01/Apr/2022 07:35	
111-10000056	none	2022	victoria	01/Apr/2022 07:35	
795-00050002	none	2021	friendly_exter...	30/Jan/2025 12:06	used for ARAA
795-00050035	none	2021	friendly_exter...	30/Jan/2025 12:06	used for ARAA
795-00050046	none	2021	vitaly	18/Mar/2022 14:54	
795-00050050	none	2021	vitaly	18/Mar/2022 14:54	

An 'Assign to Customer' dialog box is open, showing a list of customers to assign the stock to. The list includes ARAMEX, ARGO, CAPRICORN, Cargo Corporation TR, DHL Logistics, FF\_ACME\_NZ, Test Client 3, and Test User Account.

# Rates and Tariffs

- Rates creation and customization: Tariffs, Commodity Type, Min. Charge, etc.
- Dynamic Rates
- Surcharges management;
- Product management.

The screenshot displays the 'Rate sheet VA GENERAL CLO...' interface. At the top, there are navigation buttons: Refresh, Update, Delete, Clone, Export rate sheet, Setup/Info Rates, and Dynamic Rates Modification. Below this, a form contains fields for Name (VA GENERAL CLOSI), Number (10), Hub, Charge type (Air Freight Charge), Office (A Company Making Everything), Valid from (01/Dec/2019), Valid to (31/Dec/2025), Currency (USD), Min weight (0), and Max weight (250000). There are also fields for Type (Buy, Sell, Both, Ch Weight, Per PCS), Unit (Kg, Lbs), Rate type (Export, Import, Freight collect), and Density. A 'Notes' field is present below. A toolbar includes buttons for Add dest, Add add weight, Del last weight, Del selected rates, Clone, Change all rates, E-Mail, and Print Rates. Below the toolbar, there are fields for Markup (Flat, Percent) and buttons for Update current Rate sheet and Update for a new Rate sheet. A 'Sort By' dropdown is set to 'Not selected'. A 'Quick search' field is also visible. The main table has columns for Origin, Dest, O..., D..., Min charge, Deck, and Rate type. The table contains several rows of data, including entries for SYD, YSSY, Sydney/Kingsford; MEL, YMML, Melbourne/Tull; and AKL, NZAA, Auckland International. A 'Dynamic Rates Modification' dialog is open, showing a 'Select commodity' dropdown set to 'GEN - GENERAL CARGO'. It has buttons for '+ Add Hours' and '+ Add Load'. A table within the dialog shows 'Hours' (24, 12) and 'Load (%)' (7.00, 5.00) for different rates. A 'Cargo Surcharges' dialog is also open, showing a list of 64 surcharges with checkboxes for selection. The 'Origins' and 'Destinations' sections show 'All Airports' selected. The 'Commodities' section shows a list including VIA5 - VIA XIY NB, PER - PERISHABLES, MAL - FREIGHPOSTLCI, and VUL - VULNERABLE.

# Quotation & Booking. CargoBooking portal

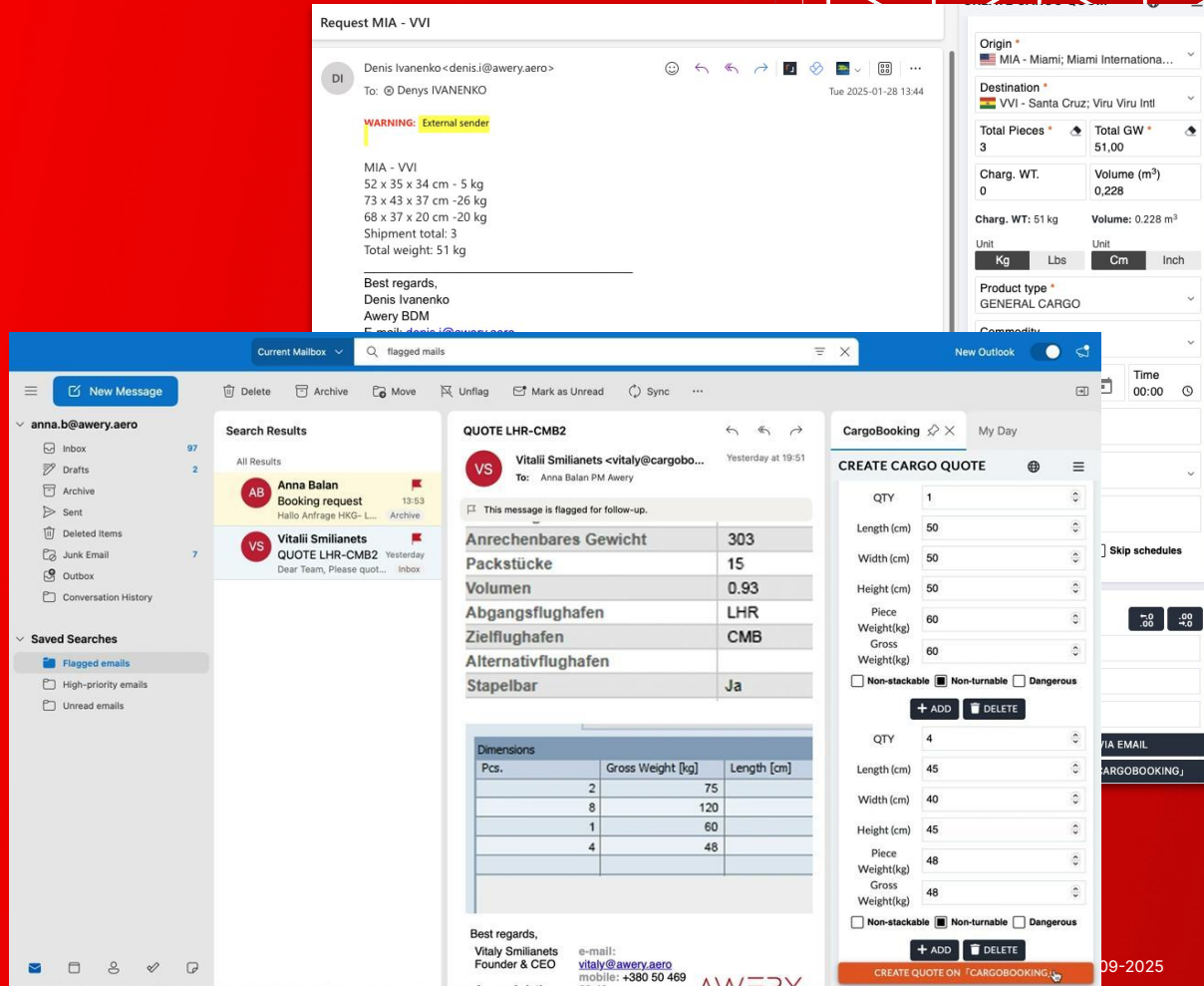
- Self-service booking for Clients.
- Dedicated interface for GSA's sales team.
- Automated quotation and booking based on rates and tariffs;
- Semi-automated workflow for processing SPOT requests;
- Rules management.

The screenshot displays the CargoBooking portal interface, which is used for managing cargo bookings. The main interface is divided into several sections:

- Header:** Includes the logo, navigation links (Contact Us, Settings, r\_Cargo), and search options (Quotes and Bookings, Rate Search).
- Quote Flights:** A table showing flight details such as route (HKG → JFK), ready to load date (Thu 29 May 2025 11:45), cargo details (3 PCS, 572 kg), volume (1.642 m³), and density (1.3).
- Confirm booking:** A modal window for confirming a booking. It includes fields for Customer (FF\_ACME\_NZ), Contact person (Hanna BALAN), Commodity (GENERAL CARGO), and flight details (Origin/Destination: HKG (A07683) - DOH (A07683), Sat 31 May 17:35 - JFK). It also shows departure and arrival times (May 30, 16:15 to Jun 1, 00:50) and weight details (Pieces: 3, Weight: 572.00kg, Chargeable Weight: 572.00 kg).
- Quote Details:** A detailed view of a quote with ID 557000. It shows the status as BOOKED, Office as A Company Making Everything, and Customer as FF\_ACME\_NZ. It includes a world map showing the flight route from HKG to JFK via DOH. The quote details include Origin (HKG - Hong Kong Intl.), Destination (JFK - John F Kennedy International Airport), Ready to load date (Thu 29 May 2025 11:45), and various weight and volume metrics. It also lists product types (GENERAL CARGO) and additional email addresses (Tristan@awery.aero, anna.b@awery.aero).
- Quote Timeline:** A visual timeline showing the progress of the booking process, including Flight Search (29 May 11:45) and Quote Created (29 May 11:49).
- Quote Correspondence:** A list of email exchanges related to the booking, showing the flow of information between the user and the system.
- Options:** A section for managing options, including a table for buying and selling options. The table shows columns for Type, Buy, QTY, Rate, Currency, USD Total, Sell, QTY, Rate, Currency, and USD Total. The current option is for Air Fre (Air Freight) with a rate of 572.00 USD and a total of 1,487.20 USD.
- Summary:** A summary of the booking confirmation, including Customer (FF\_ACME\_NZ, New Zealand), Contact (Hanna BALAN), Email (hanna.balan@awery.com), Quote No (557000), AWB No (888-00011196), Origin (HKG), Destination (JFK), Pieces (3), Gross Weight (572.0 KG), Volume (1.642 cbm), and Product type (GENERAL CARGO).

# Quotation & Booking. eMagic- email processing

- Extensions for Outlook and Gmail;
- Email pre-processing based on client priority, product, etc;
- Ability to create a quote in a few clicks directly within the email client or continue processing in CargoBooking.



Request MIA - VVI

Denis Ivanenko <denis.i@awery.aero>  
To: Denis IVANENKO  
Tue 2025-01-28 13:44

**WARNING: External sender**

MIA - VVI  
52 x 35 x 34 cm - 5 kg  
73 x 43 x 37 cm -26 kg  
68 x 37 x 20 cm -20 kg  
Shipment total: 3  
Total weight: 51 kg

Best regards,  
Denis Ivanenko  
Awery BDM  
E-mail: denis.i@awery.aero

Origin \*  
MIA - Miami; Miami Internationa...  
Destination \*  
VVI - Santa Cruz; Viru Viru Intl  
Total Pieces \* 3 Total GW \* 51,00  
Charg. WT. 0 Volume (m³) 0,228  
Charg. WT: 51 kg Volume: 0.228 m³  
Unit Kg Lbs Unit Cm Inch  
Product type \* GENERAL CARGO

Current Mailbox: flagged mails

Search Results

All Results

Anna Balan  
Booking request 13:53  
Hallo Anfrage HKG- L... Archive

Vitalii Smilianets  
QUOTE LHR-CMB2 Yesterday  
Dear Team, Please quot... Inbox

QUOTE LHR-CMB2  
To: Anna Balan PM Awery  
Yesterday at 19:51

This message is flagged for follow-up.

Anrechenbares Gewicht	303
Packstücke	15
Volumen	0.93
Abgangsflughafen	LHR
Zielflughafen	CMB
Alternativflughafen	
Stapelbar	Ja

Dimensions	Gross Weight [kg]	Length [cm]
Pcs.		
2	75	
8	120	
1	60	
4	48	

Best regards,  
Vitaly Smilianets  
Founder & CEO  
e-mail: vitaly@awery.aero  
mobile: +380 50 469

CargoBooking My Day

CREATE CARGO QUOTE

QTY 1  
Length (cm) 50  
Width (cm) 50  
Height (cm) 50  
Piece Weight(kg) 60  
Gross Weight(kg) 60  
 Non-stackable  Non-turnable  Dangerous  
+ ADD - DELETE

QTY 4  
Length (cm) 45  
Width (cm) 40  
Height (cm) 45  
Piece Weight(kg) 48  
Gross Weight(kg) 48  
 Non-stackable  Non-turnable  Dangerous  
+ ADD - DELETE

CREATE QUOTE ON CARGOBOOKING

09-2025

# Quotation & Booking. Manual process

- Create a shipment and plan later on a flight
- Create a shipment and plan immediately on the flight
- Booking via existing booking and clone details

The screenshot displays the AWERY software interface for managing shipments. The top navigation bar includes 'Flights Cargo', 'Shipments Database', and 'AWB # 488-20185815'. The main content area is divided into several sections:

- AWB No: 488-20185815**: Confirmation not sent, Customer: 1st Sample Customer, Origin: VHHH, Destination: UTTT, Departure: 27-Nov-2024 00:05, Created: 27-Nov-2024 20:07, Last Updates: 29-May-2025 12:59.
- Status**: FSU Status, **PLANNED**.
- Office**: ACME Airlines, **Broker**: (empty).
- Unit**: Kg, Lbs, Cm, Inch. **NOP**: 298, **Bulk NOP**: 0.
- Calc. Gross Weight, Kg**: 3,905, **Gross Weight, Kg**: 0.
- Calc. Chargeable Weight, Kg**: 6,208.33, **Chargeable Weight, Kg**: 0.
- Volume, Cbm**: 37.25, **Act Volume, Cbm**: 0.000.
- Volume Weight, Cbm**: 6,208.33, **Density**: (empty).

The right sidebar contains a table of flight details:

Flight No	Orig	Dest	AC Type	Departure	Arrival	Status	Booki
C67636	VHHH	UTTT		27/Nov/2024	27/Nov/2024	PLANNED	NN - Re

A 'Cargo' menu is overlaid on the right, listing various options:

- Shipments Database
- New Shipment**
- Shipments Locations
- Shipments Profit
- New Mail Cargo Wizard**
- Mails Database
- Claims
- New Claim
- Shipments Stock & Rates
- Airlines Setup
- AWB Stock List
- Cargo Rate sheets
- Cargo Surcharges

The screenshot displays the 'Create and Assign AWB' form in the AWERY software. The form includes the following sections:

- Create and Assign AWB** (with a 'Reset' button)
- Main Information**: Office \* (Awery Demo Company), Customer \* (Test Client 3, customer), Contact (empty).
- AWB Number**: Type of Generation (Non-Stock), Select, Auto, AWB Number (empty).
- AWB Details**: Number of pieces (10), Gross Weight (500), Chargeable Weight (500), Vol. Chargeable ... (0.00), Volume (0), Total Volume(calc) (0.00), Comm. type (GEN - GENERAL CARGO), Comm. description (A/C PROPELLER), Origin \* (HKG, VHHH, Hong Kong Intl. - Chek Lap Kok, Hong Kong, Hong Kong), Destination \* (GFK, KGFK, Grand Forks, Grand Forks, United States of America), Rate Type (TARIFF), Accounting (Accounting Information...), Handling details (empty), Internal notes (empty).

# Cargo Management. Shipment level

- Shipments management: DIMS, Pieces, re-assign;
- Sending related messages;
- Bulk actions under shipments

The screenshot displays the AWERY Shipment Database interface. The top window shows a detailed view for AWB # 157-1000211, including customer information (ARAMEX), origin (KFK), destination (SOF), departure (20-Mar-2025 01:00), and status (COMPLETE). It also shows a table for eMagic Service details and a table for FFM Data.

The bottom window shows a list of shipments with the following columns: AWB No, Customer, Company, ORIGIN, D., PCS, WT, CH WT, Gross Weight, ACT Weight, and VOL WT. The list includes various shipments from ACME Airlines and other customers, with statuses ranging from PLANNED to WAITING.

AWB No	Customer	Company	ORIGIN	D.	PCS	WT	CH WT	Gross Weight	ACT Weight	VOL WT
235-93057650		ACME Airlines	PLANNED	IST	TAS	18	1,147.50	1,147.50	0.00	310.00
235-93057661		ACME Airlines	PLANNED	IST	TAS	14	170.64	250.00	170.64	0.00
235-82542740		ACME Airlines	PLANNED	IST	TAS	8	1,189.32	1,586.67	1,189.32	0.00
235-82542762		ACME Airlines	PLANNED	IST	TAS	1	464.30	464.30	464.30	0.00
235-82560122		ACME Airlines	PLANNED	IST	TAS	2	383.60	383.60	383.60	0.00
235-88030386		ACME Airlines	PLANNED	IST	TAS	1	95.13	95.13	95.13	0.00
235-91158686		ACME Airlines	PLANNED	IST	TAS	1	24.00	24.00	24.00	0.00
235-92272283		ACME Airlines	PLANNED	IST	TAS	40	662.46	662.46	662.46	0.00
235-92736873		ACME Airlines	PLANNED	IST	TAS	14	312.66	312.66	312.66	0.00
235-12503735		ACME Airlines	PLANNED	IST	TAS	2	43.70	43.70	43.70	0.00
235-29656491		ACME Airlines	PLANNED	IST	TAS	30	336.00	336.00	336.00	0.00
235-31758731		ACME Airlines	PLANNED	IST	TAS	2	1.00	1.00	1.00	0.00
235-82542714		ACME Airlines	PLANNED	IST	TAS	5	1,035.00	1,035.00	1,035.00	0.00
250-13749960	1st Sample Cust...	ACME Airlines	PLANNED	TAS	WAW	1	1.00	3.33	0.00	0.00
250-13758334	1st Sample Cust...	ACME Airlines	PLANNED	TAS	WAW	1	29.60	29.60	0.00	1.67
250-40671746	1st Sample Cust...	ACME Airlines	PLANNED	TAS	WAW	1	6.00	10.00	0.00	10.00
250-50557334	1st Sample Cust...	ACME Airlines	NOT-COMP...	TAS	WAW	28	10,124.00	10,124.00	0.00	0.00
250-91172303	1st Sample Cust...	ACME Airlines	PLANNED	TAS	WAW	2	272.00	272.00	0.00	0.00
235-10143733		ACME Airlines	PLANNED	IST	TAS	37	234.21	234.21	234.21	0.00
235-10916780		ACME Airlines	PLANNED	IST	TAS	9	134.60	134.60	0.00	116.67
235-11379992		ACME Airlines	PLANNED	IST	TAS	1	168.00	176.67	0.00	176.67
235-43009982		ACME Airlines	PLANNED	IST	TAS	1	174.00	174.00	0.00	96.67
235-82583841		ACME Airlines	PLANNED	IST	TAS	23	230.89	328.33	0.00	328.33
235-01509104		ACME Airlines	PLANNED	IST	TAS	18	224.07	224.07	0.00	93.33
488-20185815		ACME Airlines	WAITING	HKG	TAS	298	3,905.00	3,905.00	0.00	2,963.33

# Cargo Management. Flight level

- Checking statistic;
- Allocation shipments to ULDs.

The screenshot displays the AWERY Cargo Management software interface, divided into several functional sections:

- Flight Status:** Shows active flights for reg. No. N663GT, Bulk Reg. No. B767-300F (B763/76Y), and Bulk ACFT Type. Flights 5Y31 (KMIA), 5Y032 (SBKP), and SPJC are listed with their respective statuses (Active, Planned) and departure times.
- General/Route/Services/Timing/Cargo(8):** A sidebar menu on the left provides navigation options for flight details, routes, services, timing, cargo, and pallets.
- Search and Filter:** A search bar allows filtering by Q.Search, From, To, and Filter by DG (None).
- Pallets Table:** A table lists pallets with columns for Pallet No., Position Code, Pallet Type, Scale Weight, and Tare Weight. A specific pallet, PAG32312ACME, is highlighted.
- ULD Allocation Table:** A table shows the allocation of cargo to ULDs, with columns for Awb No., Qty T., Qty L., WT T., WT L., Vol T., Vol L., Load, Offload, and Remarks. Two AWB numbers are listed with their respective quantities and weights.
- Flights Cargo:** A detailed view of flight cargo for route SY124-SY125 29 Aug EDDF-U... and SY31-SY031-SY032 21 Mar K... This section includes a search bar, filters for date, date type, and date filtering, and a table listing cargo items with columns for Airline/Operator, Type, Reg. No., Origin, Dest, Route, Dep. Date, Day, Arr. Date, Dep. Date Local, Day Loc., and Arr. Date Local. It also shows payload and volume information for each item.
- ATLASAIR203004 Cargo Details:** A detailed view of a specific cargo shipment, including route information (MIA-VCP-LIM), flight number (5Y31-SY032), operator (ACME AIRLINES), and a table showing cargo details with columns for Sector, Cargo, kg, Available, Capacity, Load, and Offload.
- AWB No. Table:** A table at the bottom right lists AWB numbers, their status (e.g., DEPARTURE), booking status, and on-flight status.

# Cargo Management. Paperwork

## Shipment level:

- HAWB form,
- Labels,
- DG declaration,
- Delivery Order, etc

## Flight level:

- Air Cargo Manifest,
- Flight Cargo Report,
- NOTOC,
- DG Specification, etc

Origin: **HK**

Total No. of Pieces

Additional Information

Away At



Air Waybill No. **888-00011185**

Origin: **HKG / VHHH** Destination: **JFK / KJFK**

Total No. of Pieces

Marked for Confirmation



### CARGO MANIFEST

<b>FLIGHT</b>	BB3365	<b>ORIGIN</b>	PDF Report	<b>ETD</b>	2230
<b>DATE</b>	25-Jan-2023	<b>DESTINATION</b>	JFK	<b>ETA</b>	2255

PLEASE LOAD IN SEQUENCE OF PRIORITY. DO NOT UPLIFT UNBOOKED SHIPMENT

PRIOR	AIR WAYBILL	PIECES	G WEIGHT	Ch Weight	M3
1	777-00000604	3	572.0	572.0	1.64
1	777-00000615	3	170.0	170.0	0.88
1	777-00000626	3	170.0	170.0	0.88
<b>TOTAL ESTIMATE WEIGHT</b>		<b>9</b>	<b>912.0</b>	<b>912.0</b>	<b>3.41</b>

888 HKG 00011185 888-00011185

Shipper's Name and Address

Shipper's Account Number

Not Negotiable Air Waybill Issued by **ALPHA OPERATOR**



It is agreed that the goods are to be carried under the conditions of the contract on the reverse. The shipper agrees to indemnify the carrier for any claims including ROAD TRANSPORTATION, UNLESS SPECIFIC CONTRARY INSTRUCTIONS ARE GIVEN HEREON BY THE SHIPPER, AND HEREBY AGREES THAT THE SHIPMENT MAY CARRIED VIA INTERMEDIATE STOPPING PLACES WHICH THE CARRIER DEEMS APPROPRIATE. THE SHIPPER'S ATTENTION IS DRAWN TO THE NOTICE CONCERNING CARRIER'S LIMITATION OF LIABILITY. Shipper may increase both limitation of liability by declaring a higher value for carriage and paying a supplementary charge if required.

Pages 1, 2 and 3 of this Air Waybill are original and have the same validity.

Consignee's Name and Address

Consignee's Account Number

Accounting Information

**FREIGHT CHARGES PREPAID**

Agent's Name & Code

Account No.

Address of Consignee (Addr. of First Consignee and Respective Billing)

Reference Number

General Shipping Information

**HONG KONG, HKG**

By First Carrier: **AO** Name and Destination: **JFK** Date: **25/01/2023** Time: **22:30** Currency: **USD** Unit: **PP** X **X** X **X** Declared Value for Carriage: **NVD** Declared Value for Customs: **NCV**

Address of Destination: **NEW YORK, JFK** Incoterms: **AD783 22:05** Amount of Insurance: **INSURANCE** - Insurer offers insurance and such insurance is requested in accordance with conditions of relevant insurance amount to be quoted in separate document of insurance.

Handling Information

No. of Pieces: **3** Gross Weight: **572 KG** Bulk Class: **AS AGREED** Commodity: **GENERAL CARGO** Rate/Charge: **AS AGREED** Total: **AS AGREED** Nature and Quantity of Goods: **GENERAL CARGO 12EX000101, 12EX000311, 12EX000311**

AS AGREED

AS AGREED

AS AGREED

AS AGREED

AS AGREED

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AS AGREED

### PRIORITY LIST

For Flight BB3365-BB3366 25/01/2023 22:30

**Airline :** Beta Operator **Print On:** 29/05/2025

**Flight # :** BB3365-BB3366 **Airplane:** B767-200

**Flight Date:** 25/01/2023 22:30

**From :** Hong Kong Intl. - Chek Lap Kok(HKG) **To :** Istanbul Atat

Row #	AWB NUMBER	QTY	WGT	VLM	GOODS	DEST	PRIOR	NOTES
1	777-00000604	3 / 3	572.00	1.642	GENERAL CARGO	JFK	1	
2	777-00000615	3 / 3	170.00	0.882	GENERAL CARGO	JFK	1	
3	777-00000626	3 / 3	170.00	0.882	GENERAL CARGO	JFK	1	
<b>TOTAL</b>		<b>9</b>	<b>912</b>	<b>3.406</b>	<b>AWB's: 3</b>			

### TOTAL BY AIRLINE

Airline	AWB's	QTY	WGT	VLM
Beta ACME NZ	3	9	912	3.406
<b>TOTAL</b>	<b>3</b>	<b>9</b>	<b>912</b>	<b>3.406</b>

# CRM

## Clients management

- Company's and Contact details;
- Quotes and AWBs history;
- Related accounting documents;
- Activities (calls, meetings, etc.)

## Suppliers and Interline partners management

The screenshot displays two overlapping windows from a CRM system. The top window is for a customer named 'ARAMEX'. It features a sidebar with navigation options like 'Main Info', 'Contacts', and 'Customer address'. The main area contains a form with fields for 'Main Type' (Customer), 'Booking type' (Oder), 'Date on board' (22/May/2023), 'Name' (ARAMEX), 'Registered company name' (ARAMEX EMIRATES (L.L.C.)), 'Principal owner name' (George Flowers), 'Preferred bank' (HSBC USD), and 'Status' (Active). A logo for ARAMEX is visible on the right. The bottom window is for a supplier named 'DACHSER SLOVAKIA AS'. It shows a list of contacts: 'Miliana Book' (Mobile: +4214848545, E-Mail: miliana@dachser.slov) and 'Sasha Muller' (Mobile: +421559452145485, E-Mail: sasha@dachser.slov). A 'Contact Data' sidebar on the right includes fields for 'Contact first name', 'Contact middle name', 'Contact surname', 'Airport', 'Country', 'Prefix', 'Suffix', 'Company', and 'External ID'.

## Contractors

<b>Clients</b>	<b>Activities &amp; Tasks</b>	<b>Messaging</b>	<b>Suppliers</b>	<b>Operators</b>
Customers	Activities Opportunities	E-Mail Tool Mail templates	Suppliers	All Operators



# Track & Trace

## Internal Track & Trace

- Invoice creation from AWB page;
- In bulk invoicing. For time period, for particular Client;
- Sending invoice in several clicks

## Client Track & Trace portal



TRACKING MASSTRACKING HISTORY

Q TRACK MY SHIPMENT

All timing in LOCAL UTC

AWB No:	Pieces No:	Gross Weight:	Origin:	Destination:	Current status:
<b>777-00002800</b>	<b>3</b>	<b>280.00</b>	<b>Hong Kong (HKG)</b>	<b>New York (JFK)</b>	<b>In transit</b>

BOOKED <b>HKG</b> <small>28 Jan 2025</small>	DEPARTED <b>HKG &gt; ISL</b> <small>→</small>	PLANNED <b>ISL &gt; JFK</b> <small>02 Feb 25</small>	DELIVERY <b>JFK</b>
----------------------------------------------------	-----------------------------------------------------	------------------------------------------------------------	------------------------

Flight No.	Origin	Dest	Pieces	Planned departure	Actual departure	Planned arrival	Actual arrival
<b>BB3365</b>	<b>HKG</b>	<b>ISL</b>	<b>3 / 3</b>	<b>01 Feb 25 22:30</b>	<b>01 Feb 25 22:45</b>	<b>02 Feb 25 03:25</b>	
<b>BB3366</b>	<b>ISL</b>	<b>JFK</b>	<b>3 / 3</b>	<b>02 Feb 25 12:00</b>		<b>02 Feb 25 14:00</b>	

BOOKING

<input type="button" value="Refresh"/>	<input type="button" value="Add"/>	<input type="button" value="New"/>	<input type="button" value="Delete"/>	<input type="button" value="Tracking templates"/>	<input type="button" value="Update"/>	<input type="button" value="New"/>
----------------------------------------	------------------------------------	------------------------------------	---------------------------------------	---------------------------------------------------	---------------------------------------	------------------------------------

Stage	Status	Airport	
Booking	Discrepancy		

STAGE	AP	Date	Date local	Title	Message
ROUTING	KRK	19/Mar/2025 21:00	19/Mar/2025 22:00		157-1000021...
BOOKING	KRK	20/Mar/2025 10:53	20/Mar/2025 11:53		157-1000021...

<input type="text" value="Contact name"/>	<input type="text" value="Email"/>
<input type="button" value="Import customer emails"/>	

<input type="checkbox"/> Name	E-mail
<input checked="" type="checkbox"/> Hendrik	Hendrik.Loren...
<input checked="" type="checkbox"/> George	georgef@adc...
<input checked="" type="checkbox"/> Head Office	carla.ferrari@...
<input type="checkbox"/> Head Office	carla@awery...
<input type="checkbox"/> Pieter	Pieter.Zeema...
<input type="checkbox"/> Tracking	rtesfasdf@sf...
<input type="checkbox"/> Wilhelm	Wilhelm.Rönt...
<input type="checkbox"/> ZHR Office Pa...	vitaly@awery...

← Hide

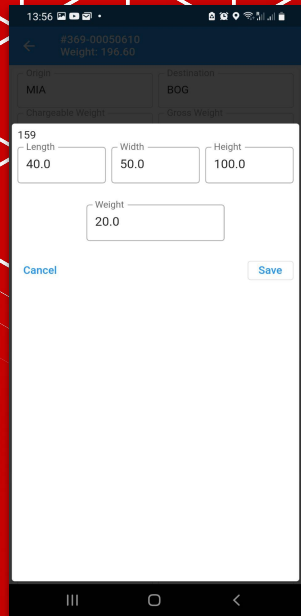
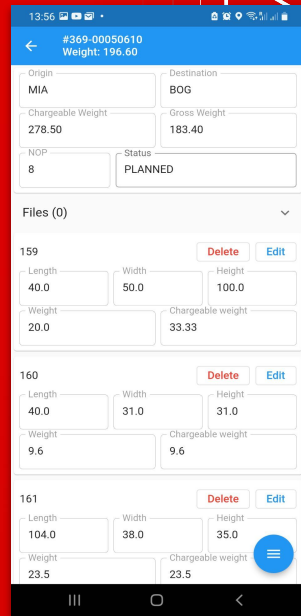
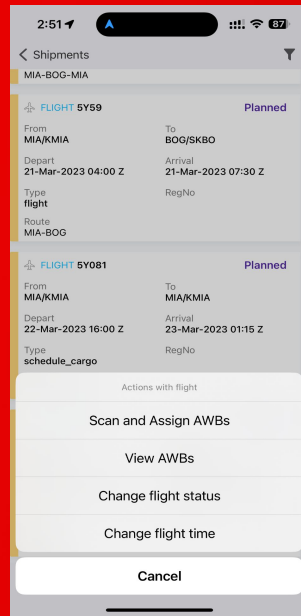
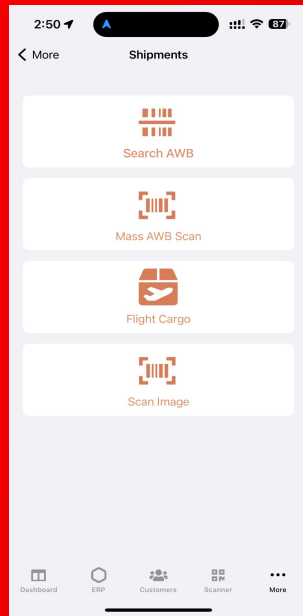
Details	Extra Details	Pieces Details (1)	HAWBs (0)	Dangerous Goods (0)	Routing (1)	FFM Data	Pallets Data	Warehouse	Tracking (2)	Attachments (0/0)
---------	---------------	--------------------	-----------	---------------------	-------------	----------	--------------	-----------	--------------	-------------------

# Cargo Handling. Acceptance, Dims, CCA

Cargo Acceptance and Dims Capture Cargo DIMs acceptance through Awery ERP, Mobile App or dims scanner;

## CCA

- Alerts and suggested revenue updates triggered by changes in DIMs from the original booking;
- revenue can be updated manually or processed automatically based on predefined rules.



Details	Pieces (8)	Routing (1)	Routing New (1)	Warehouse	Tracking Graph (10)	Attachments (0/0)	Mail Tool	Sent e-mails (0/0)	Revenue (3)	Expenses (0)	Logs (0)	Subscribers (0)	Discrepancy (0)	Irregularities (0)
<p>Atlas Air Sample USD Currency &amp; rate: USD 1.00</p> <p>20/03/2023 15:19 Credit period 0 Credit amount 0.00 Cur balance 265,700.00 USD</p> <p>Agent Rate: no rate CASS Number: no number</p> <p>Total PRE, USD: 1,180.97 (1180.97 USD)</p>														
<p>Brokers: Add</p> <p>Add new Item Connect to: Job Transaction Create empty expenses Copy to expenses Routing AWB Rates All Rates Rates Auto Surcharges Auto</p>														
<input type="checkbox"/>	Air Freight Ch	Air Freight Charges	Qty: 252	Rate: 4.5	1134	Fixed Price: 0	USD 1.00	TARIFF	-	Routing AWB	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	Fuel Surcharg	Fuel Surcharges	Qty: 183.4	Rate: 0.05	9.17	Fixed Price: 0	USD 1.00	TARIFF	-	Routing AWB	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	Security Surch	Security Surcharges	Qty: 252	Rate: 0.15	37.8	Fixed Price: 0	USD 1.00	TARIFF	-	Routing AWB	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

# Cargo Handling. Discrepancies & Irregularities

- Linking discrepancy codes to particular Irregularity codes;
- Discrepancy process initiated from a DIS FSU message;
- Sending notifications.

The screenshot displays a software interface for managing cargo handling discrepancies and irregularities. It features a table of discrepancies, a detailed form for an Irregularity Report (IRP), and a list of attachments.

**Discrepancy Table:**

Create Date	Disc...	Discrep...	Discrepancy Weight	Irregularity Code
2025-05-29 15:54:25	RBK	1	2	RBK

**Irregularity Report (IRP) Form:**

**NOTICE OF NON-DELEVERY (IRREGULARITY REPORT) (IRP)**

IRP No: 18 Report Date: 29.05.2025

Airport of Departure: HKG Airport of Destination: JFK

Flight No: A07683 Air Waybill No: 888-00011174

No of PCS on AWB: 1 Weight (kg) on AWB: 100

Actual PCS RCVD: 1 Actual weight (kg) RCVD: 2

Shortage in pcs: 0 Shortage in weight (kg): 98

Name / Address of Shipper: \_\_\_\_\_

Name / Address of Consignee: \_\_\_\_\_

Name of Cargo: GENERAL CARGO ULD N: \_\_\_\_\_

**Details of Irregularity:**

Rebook  Rebook offload

**Signature Official Report:**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

**Attachments:**

Browse

# Cargo Handling. Manifesting

- Manifesting by flight or sector;
- By type of cargo (general / mail).

The screenshot shows the Awery software interface for cargo manifesting. At the top, there are filters for Flight Status (Planned), Reg No., Bulk Reg. No., AC Type (B787-9 (B789/789)), and Bulk ACF. Below this, a flight schedule is displayed for AO7683, showing flights from DOH Hamad Inter... to JFK John F Kenn... on 14 Jun 15:10, 14 Jun 18:40, 15 Jun 17:35, and 16 Jun 00:50. The interface includes a sidebar with navigation options like General, Route, Timing, Cargo(3), Plan Cargo, Plan Pallets, Arrange, Flight P, Attachm, and Audit lo. A 'Reports' window is open, showing options for Group, Prior, Horizontal, Extended, Hide M3, Split by destination, Hide CH Weight, Hide customer, and Hide Office Logo. There are also buttons for Manifest and Manifest by sector. A table at the bottom of the Reports window shows AWB No., AWB status, Booking status, and On-flight status for three AWBs: 888-00010625, 888-00010614, and 888-00010684, all with a status of PLANNED and Booking status of NN - Requesting.

CARGO MANIFEST												
FLIGHT	AO7683		ORIGIN	HKG		ETD	1510					
DATE	14-Jun-2024		DESTINATION	JFK		ETA	0050					
<b>PLEASE LOAD IN SEQUENCE OF PRIORITY. DO NOT UPLIFT UNBOOKED SHIPMENT</b>												
PRIOR	AIR WAYBILL	PIECES	G WEIGHT	Ch Weight	M3	ULD	COMMODITY	ORI	DES	AGENT	SHC	REMARK
1	888-00010625	2	576.0	576.0	0.24	BULK	3D PRINTER	HKG	JFK	FF ACME_NZ		
1	888-00010614	2	576.0	576.0	0.24	BULK	3D PRINTER	HKG	JFK	FF ACME_NZ		
1	888-00010684	2	576.0	576.0	0.24	BULK	3D PRINTER	HKG	JFK	FF ACME_NZ		
<b>TOTAL ESTIMATE WEIGHT</b>		<b>6</b>	<b>1,728.0</b>	<b>1,728.0</b>	<b>0.73</b>							

# ULD management

- ULD stock management;
- Presets of ULDs for Aircraft;
- Integrations to 3rd party- Jettainer, Unilode.

The screenshot displays the ULD Control software interface, which is used for managing Unit Load Devices (ULDs). The interface is divided into several sections:

- Top Panel:** Includes search filters for 'Q. Search', 'Date type' (set to 'Create'), 'From date' (01/Jan/2024), 'To date' (31/Dec/2024), 'Categories' (Selected 5/5), and 'Conditions' (Selected 5/6).
- Main Table:** A table listing ULDs with columns for Barcode, Pallet no, Category, Condition, O..., Type, Origin, Locati..., L, Last AC..., Last..., and Last flight. Visible rows include:
 

Barcode	Pallet no	Category	Condition	O...	Type	Origin	Locati...	L	Last AC ...	Last ...	Last flight
	AKE05691TK	own	ok			LTFM	UTTT				2411002
						LTFM	UTTT		B747-400F		2411006
						LTFM	UTTT		B747-400F		2411006
						LTFM	UTTT		B747-400F		2411006
						ZHCC	UTTT				2510003
						ZHCC	UTTT				2510003
- Locations Pop-up:** A window showing search results for 'Locations'. It includes a search bar and summary statistics:
  - Total pallets: 71
  - No destination: 5
  - LBSF/SOF: 3
  - LEMD/MAD: 4
  - LFPG/CDG: 1
  - LTBA/ISL: 1
  - OMDB/DXB: 40
  - OMSJ/SJH: 1
  - SPJC/LIM: 5
  - UKBB/KBP: 3
  - VHHH/HKG: 5
  - ZUUU/CTU: 3
- Flight Details Pop-up:** Shows flight information for ATLASAIR2105087, including Flight ID, ID (99), Flight Date (09-May-2021 10:00), and Created/Edited (20/NOV/2024 09:59). It also displays 'Bulk ACFT Type' (SEQM) and 'Planned' status.
- Main Management Panel:** Features a sidebar with navigation options (General, Route, Services, Timing, Cargo(3), Plan Cargo, Plan Pallets, Arrange Cargo by Pal..., Flight Positioning, Attachments, Revenue, Expenses, Audit log) and a central area with buttons for Refresh, Delete, Create, and Update Flight Pallets. It includes search filters and a table for cargo/pallets:
 

Pallet No	Position Code	Pallet Type	Scale Weight	T	Awb No	UN UD	Package	PCS
<input checked="" type="checkbox"/>	PAG32313ACME	A	0.00		<input checked="" type="checkbox"/>	(1) ▲ 369-00050853		0 /0 /18
<input type="checkbox"/>	FQA12159FF				<input type="checkbox"/>	▲ 140x50x100		18/18
<input type="checkbox"/>					<input type="checkbox"/>	(3) ▲ 369-00050890		29 /21 /50
<input type="checkbox"/>					<input type="checkbox"/>	(1) ▲ 369-00050875		0 /15 /1
- Summary Table:** A table at the bottom providing a detailed breakdown of cargo and pallets:
 

Awb No	Qty T.	Qty L	WT T.	WT L	Vol T.	Vol L	Load	Offload	Re
<input type="checkbox"/> 369-00050853	18	0	1800	-1800	12.6	-12.6	MIA	UIO	
PAG32313ACME PAG		QTY: 18 / 18	WT: 1800.00 / 0.0000				Volume: 12.600 / 0.0000	Difference: 1800.00	
<input type="checkbox"/> 369-00050875	0	15	0	0	0	0	MIA	UIO	
<input type="checkbox"/> 369-00050890	29	21	10000	-10000	48.72	-48.72	MIA	UIO	
FQA12159FF		QTY: 29 / 50	WT: 10000.00 / 0.0000				Volume: 48.720 / 0.0000	Difference: 10000.00	

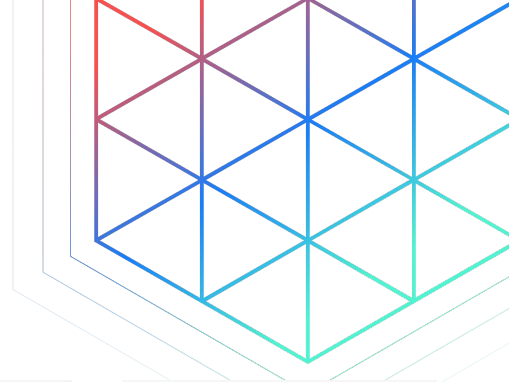


# Dashboards & Reporting.

- Sales funnel tracking;
- Widgets;
- Detailed statistics.



# Key Advantages of Choosing Our Software



## Financial Gains

Reduce costs, boost revenue, and improve overall profitability.



## Operational Efficiency

Streamline processes through automation, increasing speed and productivity.



## Customer Experience

Deliver better service, enhance satisfaction, and build lasting relationships.



## Competitive Edge

Stand out in the market with innovation, scalability, and smarter solutions.



## Compliance & Risk Management

Ensure regulatory compliance, protect data, and minimize operational risks.



# How we deliver for you



## Project Kick-off

Your journey begins with a focused team of specialists assigned to your project, ensuring personalized support and seamless communication from day one.

## Solid Project Plan with Timeline

We create a detailed project roadmap with clear milestones and timelines, giving you full visibility and confidence in the delivery process.

## Change Management Support

We help your team adapt smoothly, offering guidance, training, and resources to ensure successful adoption and minimal disruption.

## System Discovery & Analysis Guided

Our team works closely with you to understand your current systems, workflows, and needs — laying the groundwork for a tailored solution that fits your business.

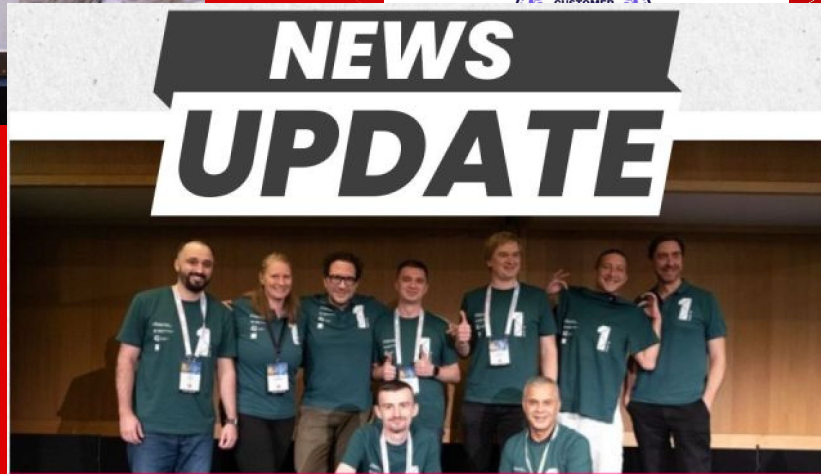
## Stages of Project Defined

Every phase is mapped out — from initial setup to full deployment — so you know what to expect at each step and can track progress easily.

# Digital innovators that keep security in mind



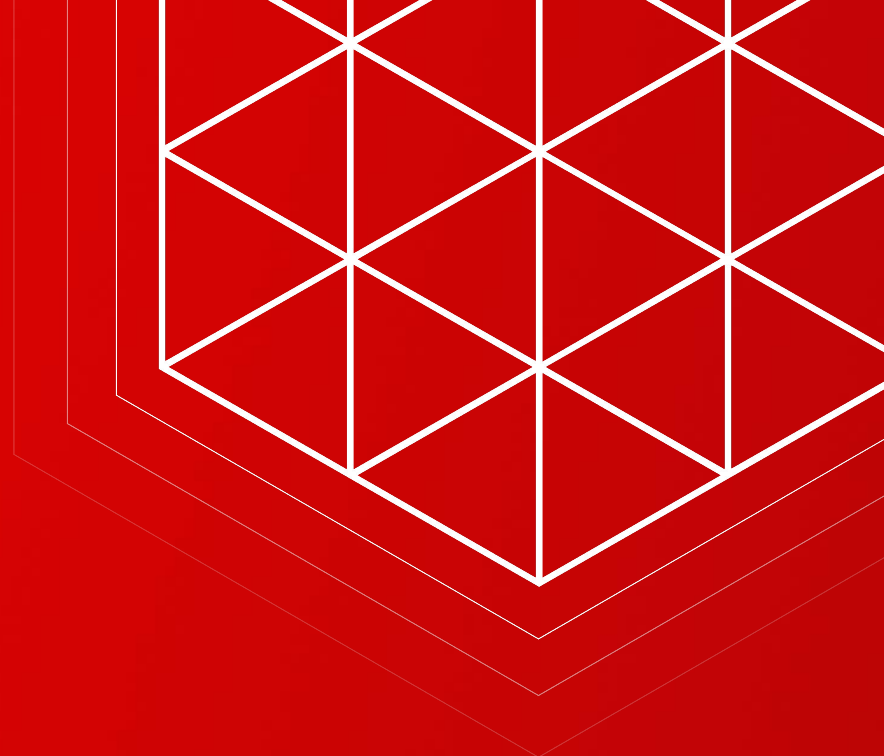
## NEWS UPDATE



Innovation Award - Digital

### AWERY WINS FOURTH CONSECUTIVE HACKATHON WITH OPEN SOURCE ONE RECORD SERVER SOLUTION

Awery's open-source solution bridges traditional and modern data systems to enhance communication across the air cargo supply chain, supporting IATA's ONE Record standard.



[Click to book a demo call](#)

[www.awery.aero](http://www.awery.aero)

**THANK YOU!**